Anna Hochleitner

Contact Information

Norwegian School of Economics (NHH)
Centre for Experimental Research on Fairness, Inequality and Rationality (FAIR), E212
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Research interests

Behavioural and Experimental Economics, Microeconomic Theory
Inequality & Fairness, Social Norms, Gender, Polarization

Employment

Since 2023	Postdoctoral researcher, FAIR Institute, Norwegian School of Economics, Norway.
2023 - 2026	Postdoctoral researcher, Centre for Applied Research at NHH (SNF), Norway.

Education

02 & 11 2024	Academic visits at the University of Zurich (host: Björn Bartling), Switzerland.
2018 - 2023	PhD Economics, University of Nottingham, UK. Advisers: Abigail Barr, Silvia Sonderegger, Committee: Simon Gächter, Joël van der Weele.
2015 - 2017	MSc Economics (with distinction), University of Konstanz, Germany.
2015 - 2017	MSc Development Economics (with distinction), University of Nottingham, UK.
2011 - 2015	BSc Business Administration & Economics, University of Passau , Germany.
2011 - 2015	BA International Cultural & Business Studies, University of Passau, Germany.

Publications

"Does Inequality threaten Stability? Evidence from the Lab" (with Fabrizio Adriani, Abigail Barr & Silvia Sonderegger) *Games and Economic Behavior, 2027.*

"Too Good to be True - Individual and Group Decision-Making with Correlated Signals" (with Sebastian Fehrler & Moritz Janas) *Management Science, 2026.*

"Strategic Behavior with Tight, Loose, and Polarized Norms" (with Eugen Dimant, Michele Gelfand & Silvia Sonderegger). *Management Science, 2024.*

Working Papers

"To hide or not to hide? How fear and futility affect the decision to report a mistake" (with Malte Baader, Sarah Bowen & Richard Mills) *R&R at Experimental Economics.*

"How Tinted Are Your Glasses? Gender Views, Beliefs and Recommendations in Hiring" (with Markus Eberhardt, Giovanni Facchini, Valeria Rueda & Fabio Tufano).

"The Stories We Tell: Societal Narratives and the Rise of the Far Right" (with Malte Baader, Kai Barron & Jonas Kaiser).

"Divided We Act: The Role of Social Sanctions in a Polarized World" (with Eugen Dimant, Michele Gelfand & Silvia Sonderegger).

"Negative income shocks and distributive preferences".

Work in Progress

"Improving Equity in Education through Youth Mentoring: An Evaluation of a Randomized Intervention in Colombia" (with Diego Aycinena, Sebastian Fehrler, Urs Fischbacher, Andrés Moya, Guido Schwerdt & Angélica Serrano) *Data collection completed.*

"Meritocracy in firms" (with Alexander Cappelen, Sissel Jensen, Kjell Salvanes, Bertil Tungodden) *Data collection completed.*

"Does rule ambiguity contribute to gender gaps at the work place?" (with Daniel Carvajal & Catalina Franco) *Data collection in preparation.*

Grants

2026	Fond for anvendt forskning (NOK 150,000), "Rule ambiguity and gender gaps" (with Catalina Franco)
2022	University of Nottingham Faculty of Social Science (£11,789.50), "Gender differences in reference letters: Economic significance and behavioural mechanisms" (with Markus Eberhardt, Giovanni Facchini, Valeria Rueda & Fabio Tufano)
2020 - 2021	ESRC-NIBS Project Grant (£6,500), "Avoidable mistakes: To hide or not to hide" (with Malte Baader, Sarah Bowen & Richard Mills)
2020	ESRC DTP Research Training Support Grant (£2,250), "Does Inequality threaten Stability? Evidence from the Lab"

Scholarships and Awards

2020, 2021, 2023	Teaching Excellence Award, University of Nottingham
2018 - 2022	Departmental Doctoral Scholarship, University of Nottingham
2018 - 2022	ESRC Doctoral Scholarship
2022	Prize for best presentation pre-Viva PhD Conference, University of Nottingham
2019	PhD Best in Year One prize, University of Nottingham
2017	VEUK prize for MSc, University of Konstanz
2014 - 2017	German National Merit Foundation scholarship (Studienstiftung des deutschen Volkes)
2011 - 2017	Max-Weber programme scholarship

Teaching Experience

Lecturer, NHH (Evaluations Scores: 1-Very dissatisfied, 5-Very satisfied)

Spring 2026	Behavioral Economics, Master students (3.9)
Fall 2025	Behavioral Economics, Master students **(4.2)**

Graduate Teaching Assistant, Nottingham (Evaluations Scores: 1-Excellent, 5-Bad)

2022 - 2023	Dissertation Computer Classes - Stata, Undergraduate students **(1.4)**; Introduction to Qualtrics, Undergraduate students (not evaluated)
2021 - 2022	Applied Econometrics I, Undergraduate students **(1.4)**
2020 - 2021	The Politics of Economics, Undergraduate students **(1.6)**; Mathematical Economics & Econometrics, Undergraduate students **(1.4)**
2019 - 2020	Quantitative Methods, Undergraduate students **(1.4)**

Tutor, Passau

2014 - 2015	Markets & Competition, Undergraduate students (not evaluated)

Relevant Work Experience

2022	Research Assistant, Prof Silvia Sonderegger, Nottingham
2021	3 months policy internship, Behavioural Insights Unit, Department for Education (UK)
2017	Research Assistant, Preparation of a field study on social inequality and mentoring, Bogotá (Colombia)
2015	Internship, Foreign representation of the Friedrich-Ebert-Stiftung, San José (Costa Rica)
2015	Internship, Institute for the World Economy (IfW), Research area: Social and Behavioural Approaches to Global Problems, Kiel (Germany)

Seminar presentations (planned*)

2027: NoBeC Early Career Researchers series (Online - UPenn)*, WU Vienna*
2026: FAIR internal seminars (NHH Bergen), ISØ seminar (NTNU Trondheim), NHH research day*
2025: FAIR Day (NHH Bergen), FAIR Internal seminar (NHH Bergen), Seminar University of Paderborn, BEE LabTalk (University of Michigan)
2024: Behavioral Lab Meetings (University of Zurich), Short presentation FAIR Day (NHH Bergen), FAIR Internal seminars (NHH Bergen)
2023: FAIR Day (NHH Bergen), NHH Research Day, FAIR Coffee Seminar (NHH Bergen)
2022: Internal Seminar (University of Konstanz), CeDEx Brown Bag Seminar (Nottingham)
2021: NoBeC Early Career Researchers series (Online - UPenn)

Conference & workshop presentations (planned*)

2027: Workshop on social and strategic behavior (Maastricht University)*
2026: Bergen-Berlin Behavioral Economics Workshop (NHH Bergen), EAYE Annual Meetings (Bilbao), Workshop on Misperceptions, Mental Models and Polarization (Max Planck Institute Bonn), EEA Conference (Dublin), FAIR & Max Planck Workshop (Bergen)*, PEGDev Workshop on Behavioral Economics and Inequality (University of Stuttgart)*
2025: Polarization Workshop (MIT), Bergen-Berlin Behavioral Economics Workshop (Berlin), BÆM - Bristol Applied Economics Meetings (Bristol), ESA European Meeting (Brno), CeDEX Anniversary Workshop (University of Nottingham), NCBE Conference (Stavanger), FAIR & Max Planck Workshop (Bonn), Forksermøtet (NHH)
2024: FAIR & Max Planck Workshop (Bergen), IMEBESS Conference (Riga), ESA European Meeting (Helsinki), NCBE Conference (Copenhagen)
2023: Workshop on Inequality & Development (University of Bremen)
2022: International Conference on Social Dilemmas (ICSD, Copenhagen), Fairness and the moral mind workshop (Online - Bergen), ECORES Summer School (Leuven), CBESS-CREED-CeDEx Annual Meeting (Amsterdam), PhD Conference (Nottingham)
2021: CBESS-CREED-CeDEx Annual Meeting (Online - Norwich)
2020: PhD Conference (Nottingham), CBESS-CREED-CeDEx Annual Meeting (Online - Nottingham)
2019: PhD Conference (Nottingham)

Academic service

2027	Co-organiser of an early career workshop on discrimination and gender (STEAM)
2026 - 2027	Responsible for FAIR WomEn fund
2024, 2026	Member of the PhD midway evaluation committee (Department of Economics, NHH)
2021 - 2022	PhD representative CeDEx Management Group, University of Nottingham
2019 - 2021	Co-Organiser of CeDEx Brown Bag Seminar Series, University of Nottingham

Refereeing *Journals:* The American Economic Review, The Economic Journal, PNAS, PNAS Nexus, European Economic Review, Experimental Economics, Journal of Economic Behavior & Organization, Journal of Behavioral and Experimental Economics, Review for the European Review of Agricultural Economics, International Journal of Social Welfare
Conferences: EAYE Annual Meetings

Additional information

Languages German (native), English (fluent, C2), Spanish (advanced, C1), French (intermediate, B2), Norwegian (intermediate, B1)

Citizenship German

References

Professor Abigail Barr (PhD advisor)
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